

The Tioga Group

DANIEL S. SMITH

Principal, Project Manager

Daniel Smith has over 20 years of consulting experience in freight transportation strategy, policy, and planning, with particular emphasis on truck, rail, and marine intermodal transportation. His major clients have included ports, railroads, shippers, leasing companies, industry associations, and government agencies. Mr. Smith's major relevant assignments have included:

- **Congressional Testimony** – Mr. Smith has twice prepared written testimony for Congressional committees on behalf of the containerized shipping industry. In 2000, Mr. Smith testified before the House Judiciary Committee on competitive conditions in world shipping.
- **Long-Term Cargo Forecast for the Ports of Los Angeles and Long Beach** – Mr. Smith managed a joint team of consultants from Mercer Management Consulting and Standard & Poor's DRI to produce the current forecast for the San Pedro Bay ports.

Mr. Smith has been a frequent contributor to trade journals and industry conferences, and is often quoted in industry publications. He has previously been a Senior Associate in the Transportation Group of Mercer Management Consulting and Manager-Rail and Intermodal at Manalytics, Inc. He holds a BA in Mathematics from the University of California at Berkeley. He received his master's degree from the Graduate School of Public Policy at U.C. Berkeley, and did further postgraduate work in transportation economics and policy. He was formerly an Adjunct Professor at Golden Gate University, where he taught introductory courses in transportation. He is currently on the editorial board of World Trade magazine and formerly served on the editorial board of the Journal of the Transportation Research Forum.

Selected Publications and Papers

"Dynamics of West Coast Container Port Competition", Transportation Research Forum Proceedings, 1987 (co-authored with Robert Hanelt)

"Port Planning for Intermodal Growth", Transportation Research Forum, 1998

"On-Dock Transfer: Facing The Issues," Canadian Transportation Research Forum, 1986. Awarded Best International Transportation Paper